

# EI Filing - Providing Critical Statistics to the Trade and Government



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U.S. Census Bureau

# Topics

- **Census Bureau Legal Requirement to Collect Data**
- **The International Trade Database in the Automated Commercial Environment**
- **Notable Census Bureau Statistical Releases**
- **Partnership Government Agency Statistical Collections**
- **Trade Community Statistical and Compliance Reports**

# Legal Requirements

## Statistical



### U.S. Census Bureau

Foreign Trade Regulations  
Title 15 Code of Federal  
Regulations, Part 30

## Enforcement



**Bureau of Industry and Security**  
Export Administration Regulations (EAR)



**U.S. Customs and Border Protection**  
Customs Regulations

# International Trade Data System (ITDS)

- **Executive Order 13659:** Streamlining the Export/Import Process for America's Businesses (February 19, 2014)
- The trade community is now able to submit export and import information through a **"Single Window"**





# Census Bureau Statistical Releases

# FT-900

# International Trade in Goods and Services Report

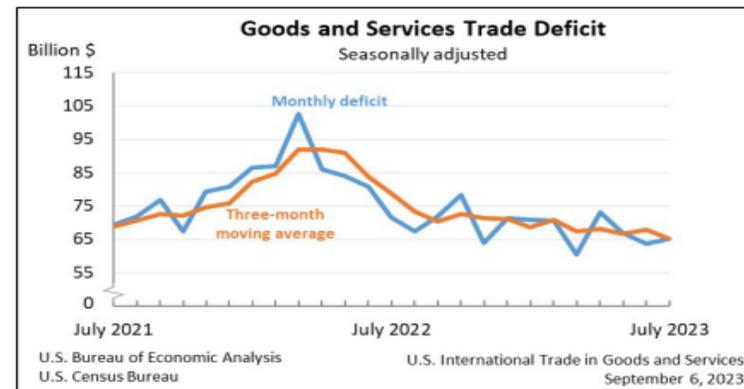
FOR RELEASE AT 8:30 AM EDT, WEDNESDAY, SEPTEMBER 6, 2023

## U.S. INTERNATIONAL TRADE IN GOODS AND SERVICES, JULY 2023

Release Number: CB 23-140, BEA 23-40

**September 6, 2023** — The U.S. Census Bureau and the U.S. Bureau of Economic Analysis announced today that the goods and services deficit was \$65.0 billion in July, up \$1.3 billion from \$63.7 billion in June, revised.

U.S. INTERNATIONAL TRADE IN GOODS AND SERVICES DEFICIT		
<b>Deficit:</b>	<b>\$65.0 Billion</b>	<b>+2.0%°</b>
<b>Exports:</b>	<b>\$251.7 Billion</b>	<b>+1.6%°</b>
<b>Imports:</b>	<b>\$316.7 Billion</b>	<b>+1.7%°</b>
<b>Next release: Thursday, October 5, 2023</b>		
(*) Statistical significance is not applicable or not measurable. Data adjusted for seasonality but not price changes.		
Source: U.S. Census Bureau, U.S. Bureau of Economic Analysis; U.S. International Trade in Goods and Services, September 6, 2023.		



### Exports, Imports, and Balance (Exhibit 1)

July exports were \$251.7 billion, \$3.9 billion more than June exports. July imports were \$316.7 billion, \$5.2 billion more than June imports.

The July increase in the goods and services deficit reflected an increase in the goods deficit of \$2.0 billion to \$90.0 billion and an increase in the services surplus of \$0.7 billion to \$25.0 billion.

Year-to-date, the goods and services deficit decreased \$128.3 billion, or 21.4 percent, from the same period in 2022. Exports increased \$27.3 billion or 1.6 percent. Imports decreased \$101.0 billion or 4.3 percent.

# USA Trade Online



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### The Official Source of Trade Statistics

Provided by the U.S. Census Bureau, **USA Trade® Online** is a dynamic data tool that gives users access to current and cumulative U.S. export and import data. With multiple data sets and capabilities, USA Trade® Online can assist different types of customers from a wide range of industries and fields. Manufacturers and other businesses wishing to expand their business globally can utilize USA Trade® Online to identify new markets, evaluate existing markets, and perform other market research tasks. The data available through this tool can also support economists in interpreting economic news and performing academic research, as well assist governments and federal agencies in analyzing domestic and international trade policies.

### List of Available Data

For a list of available data [click here](#).



**U. S. Exports of Goods by State, ZIP Code Based, by NAICS-Based Product Code Groupings, Not Seasonally Adjusted: 2023**

In millions of dollars. Foreign Trade Zone (FTZ) shipments are included in the U. S. total and distributed among individual states and territories. Separate FTZ total line is for reference only. Details may not equal totals due to rounding. (X) Not applicable.  
(-) Represents zero or less than one-half unit of measurement shown.

Item	NAICS-Based Product Code Groupings						Reexports		Total	
	Manufactured Commodities			Non-Manufactured Commodities (1)			July	Year-to-Date	July	Year-to-Date
	July	Year-to-Date		July	Year-to-Date					
		Total	Percent		Total	Percent				
<b>U.S. Total</b>	<b>104,311.0</b>	<b>745,022.5</b>	<b>100.0</b>	<b>26,042.7</b>	<b>205,501.0</b>	<b>100.0</b>	<b>25,870.8</b>	<b>189,356.9</b>	<b>159,622.7</b>	<b>1,164,930.4</b>
Foreign Trade Zone	17,957.9	138,186.3	18.5	2,602.1	17,937.0	8.7	5,913.3	43,734.9	26,473.4	199,858.3
Alabama	1,952.8	11,414.5	1.5	206.7	1,483.0	0.7	53.4	525.8	2,212.9	13,423.3
Alaska	149.1	571.4	0.1	477.2	1,103.4	0.5	0.6	10.6	626.9	1,685.4
Arizona	1,264.6	8,932.4	1.2	301.3	2,304.3	1.1	660.4	4,751.4	2,226.3	15,988.1
Arkansas	275.2	2,248.2	0.3	50.6	462.3	0.2	14.9	450.6	340.7	3,161.1
California	8,937.7	66,367.4	8.9	1,592.2	12,507.0	6.1	3,545.9	25,928.1	14,075.7	104,802.6
Colorado	762.4	5,680.0	0.8	71.9	515.7	0.3	88.2	829.4	922.5	7,025.1
Connecticut	1,316.7	8,837.3	1.2	96.5	1,119.4	0.5	274.6	1,926.5	1,687.9	11,883.2
Delaware	293.2	2,420.8	0.3	18.5	104.2	0.1	65.6	465.8	377.4	2,990.8
Florida	3,598.9	26,660.0	3.6	418.7	3,359.8	1.6	1,406.0	9,275.6	5,423.6	39,295.5
Georgia	2,810.4	20,439.7	2.7	285.4	2,462.7	1.2	846.6	6,132.4	3,942.4	29,034.9
Hawaii	37.3	158.3	(-)	5.0	68.8	(-)	6.0	78.7	48.3	305.9
Idaho	180.5	1,491.0	0.2	60.5	433.4	0.2	62.1	486.6	303.1	2,410.9
Illinois	4,593.5	35,276.9	4.7	466.8	6,128.5	3.0	1,614.1	9,812.2	6,674.4	51,217.6
Indiana	3,283.5	24,628.0	3.3	220.1	1,449.6	0.7	604.2	4,249.6	4,107.8	30,327.2
Iowa	1,045.5	7,524.1	1.0	128.8	1,353.7	0.7	33.8	297.0	1,208.1	9,174.8
Kansas	1,001.4	6,814.4	0.9	118.7	1,089.5	0.5	84.6	722.2	1,204.6	8,626.1
Kentucky	2,410.1	15,970.1	2.1	75.8	644.2	0.3	714.4	4,747.0	3,200.3	21,361.2
Louisiana	3,408.6	22,322.3	3.0	3,207.8	31,588.8	15.4	71.5	844.4	6,687.9	54,755.5
Maine	153.3	985.6	0.1	79.4	430.7	0.2	11.0	84.9	243.7	1,501.2
Maryland	811.3	6,608.2	0.9	274.1	1,757.3	0.9	183.2	1,250.6	1,268.6	9,616.2
Massachusetts	2,974.6	20,446.9	2.7	82.6	776.1	0.4	414.3	3,299.2	3,471.5	24,522.2
Michigan	5,096.0	34,588.7	4.6	160.6	1,174.2	0.6	706.3	5,336.0	5,962.9	41,098.9
Minnesota	1,776.9	13,325.5	1.8	277.5	1,416.4	0.7	310.4	2,425.3	2,364.8	17,167.2
Mississippi	889.0	5,957.7	0.8	59.3	489.9	0.2	153.6	1,145.7	1,101.9	7,573.3
Missouri	1,321.6	8,360.2	1.1	169.7	2,106.0	1.0	107.8	920.5	1,599.1	11,386.7
Montana	85.7	547.9	0.1	46.1	351.2	0.2	5.3	44.8	137.0	943.9
Nebraska	462.6	3,456.6	0.5	35.4	615.7	0.3	29.6	314.2	527.7	4,386.5
Nevada	464.5	3,540.1	0.5	72.3	407.5	0.2	214.7	1,889.7	751.6	5,837.2
New Hampshire	426.9	2,647.6	0.4	24.8	220.2	0.1	155.5	1,153.8	607.1	4,021.6
New Jersey	2,880.5	19,992.8	2.7	441.2	3,631.0	1.8	860.2	7,269.2	4,182.0	30,892.9
New Mexico	110.1	989.9	0.1	24.3	181.0	0.1	234.0	1,751.3	368.3	2,922.1
New York	3,684.1	25,798.9	3.5	582.2	5,332.5	2.6	2,527.2	20,807.9	6,793.6	51,939.2
North Carolina	2,445.7	18,013.4	2.4	207.7	1,423.2	0.7	423.3	4,721.5	3,076.7	24,158.0
North Dakota	153.0	1,081.0	0.1	78.0	530.4	0.3	14.0	107.8	245.1	1,719.2
Ohio	3,597.4	27,228.9	3.7	255.4	2,094.2	1.0	503.9	3,829.5	4,356.8	33,152.5
Oklahoma	391.2	2,726.9	0.4	32.9	380.8	0.2	87.2	576.8	511.3	3,684.4
Oregon	1,741.0	11,940.5	1.6	80.8	1,071.0	0.5	233.6	2,194.9	2,055.3	15,206.4

# Zip State Release

## U.S. Exports by Metropolitan Area

in millions of U.S. dollars, not seasonally adjusted

	2023 Q2	2023 Q1	2022 Q4	2022 Q3	2022 Q2	2023 Jan-Jun	2022 Jan-Jun
<b>Total Exports</b>	<b>496,297</b>	<b>508,886</b>	<b>519,137</b>	<b>533,059</b>	<b>535,244</b>	<b>1,005,183</b>	<b>1,012,961</b>
<b>All Metropolitan (1)</b>	<b>431,912</b>	<b>444,952</b>	<b>456,720</b>	<b>468,996</b>	<b>472,266</b>	<b>876,864</b>	<b>893,967</b>
<b>Selected Northeast Total</b>	<b>54,850</b>	<b>58,210</b>	<b>56,467</b>	<b>63,602</b>	<b>60,687</b>	<b>113,060</b>	<b>113,783</b>
New York-Newark-Jersey City, NY-NJ-PA	25,548	29,485	29,114	34,918	31,262	55,033	56,466
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD (2)	7,713	6,792	6,561	7,616	7,959	14,505	15,236
Boston-Cambridge-Newton, MA-NH	9,200	9,585	7,742	8,349	8,370	18,785	17,025
Hartford-East Hartford-Middletown, CT	2,699	2,376	2,790	2,661	2,450	5,075	4,740
Bridgeport-Stamford-Norwalk, CT	1,403	1,692	2,043	1,708	1,902	3,095	3,760
Pittsburgh, PA	2,919	2,974	2,921	2,761	3,066	5,893	5,799
Providence-Warwick, RI-MA	1,635	1,565	1,660	1,986	1,920	3,200	3,528
Buffalo-Cheektowaga, NY	1,390	1,413	1,305	1,383	1,490	2,803	2,850
Rochester, NY	1,182	1,125	1,139	1,066	1,110	2,307	2,137
Allentown-Bethlehem-Easton, PA-NJ	1,161	1,203	1,193	1,154	1,159	2,363	2,242
<b>Selected Midwest Total</b>	<b>50,696</b>	<b>50,757</b>	<b>49,751</b>	<b>48,910</b>	<b>50,988</b>	<b>101,453</b>	<b>96,483</b>
Chicago-Naperville-Elgin, IL-IN-WI	14,708	14,638	15,352	15,776	17,085	29,346	32,567
Detroit-Warren-Dearborn, MI	11,686	10,961	10,465	10,437	10,486	22,647	19,713
Minneapolis-St. Paul-Bloomington, MN-WI	5,551	5,592	5,444	5,530	5,685	11,143	11,004
Indianapolis-Carmel-Anderson, IN	4,796	4,896	3,884	3,443	3,875	9,691	7,392
Cleveland-Elyria, OH	2,575	2,485	2,374	2,530	2,448	5,060	4,674
St. Louis, MO-IL	3,111	3,765	3,957	3,646	3,747	6,876	6,697
Peoria, IL	1,246	1,111	1,020	1,148	1,162	2,357	2,113
Milwaukee-Waukesha, WI	2,346	2,328	2,335	2,213	2,179	4,674	4,210
Kansas City, MO-KS	2,754	2,576	2,598	2,242	2,545	5,330	4,748
Columbus, OH	1,925	2,404	2,321	1,945	1,776	4,329	3,365
<b>Selected South Total</b>	<b>109,713</b>	<b>115,791</b>	<b>119,297</b>	<b>123,949</b>	<b>121,966</b>	<b>225,504</b>	<b>231,922</b>
Houston-The Woodlands-Sugar Land, TX	41,008	42,993	43,830	51,746	52,998	84,001	97,500
Miami-Fort Lauderdale-Pompano Beach, FL	10,772	10,673	10,808	10,426	10,535	21,445	20,238
New Orleans-Metairie, LA	10,284	14,884	15,823	12,555	12,313	25,168	23,940
Dallas-Fort Worth-Arlington, TX	13,234	12,497	13,916	12,682	12,174	25,731	24,004

# Metropolitan Release

FOR RELEASE AT 8:30 AM EDT, WEDNESDAY, APRIL 5, 2023

## A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2020-2021

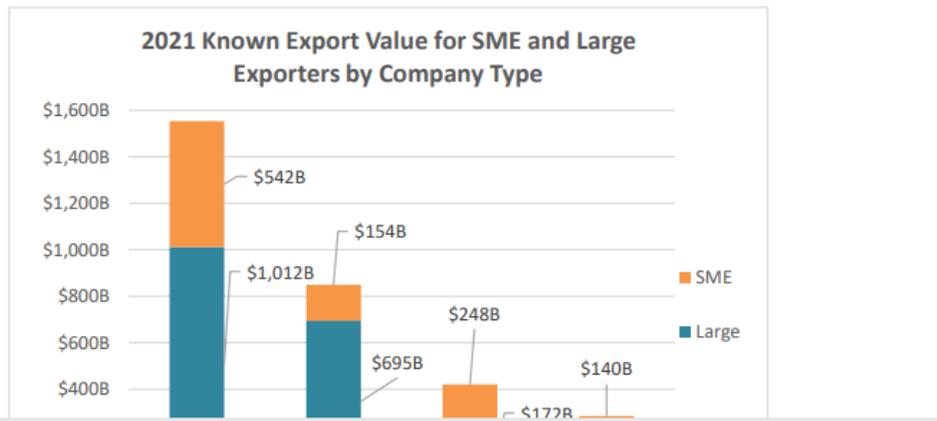
Release Number: **CB23-0207**

The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2020 - 2021*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies that were successfully linked from import or export transaction records to the 2021 Business Register. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go [https://www.census.gov/foreign-trade/Press-Release/profile\\_index.html](https://www.census.gov/foreign-trade/Press-Release/profile_index.html)

### Exports

The 2021 identified U.S. exporting companies ("exporters") accounted for a known export value of \$1,554 billion, or 88.6 percent of the total value of exported goods in 2021 (\$1,754 billion). This is an increase of 21.7 percent from the 2020 known export value of \$1,277 billion.

Large exporters accounted for over 65 percent (\$1,012 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$542 billion. Large exporters accounted for 81.9 percent of exports by *Manufacturers*, 41.0 percent by *Wholesalers*, and 50.9 percent by *Others*.



# Profile of Import and Export Companies



# Partnership Government Agency Statistical and Compliance Reports



II. Exports to the World subject to U.S. Government Export Control

In 2021, U.S. exported \$1.8 trillion in goods, of which \$48.9 billion (2.8% of the total exports) was exported under a government license:

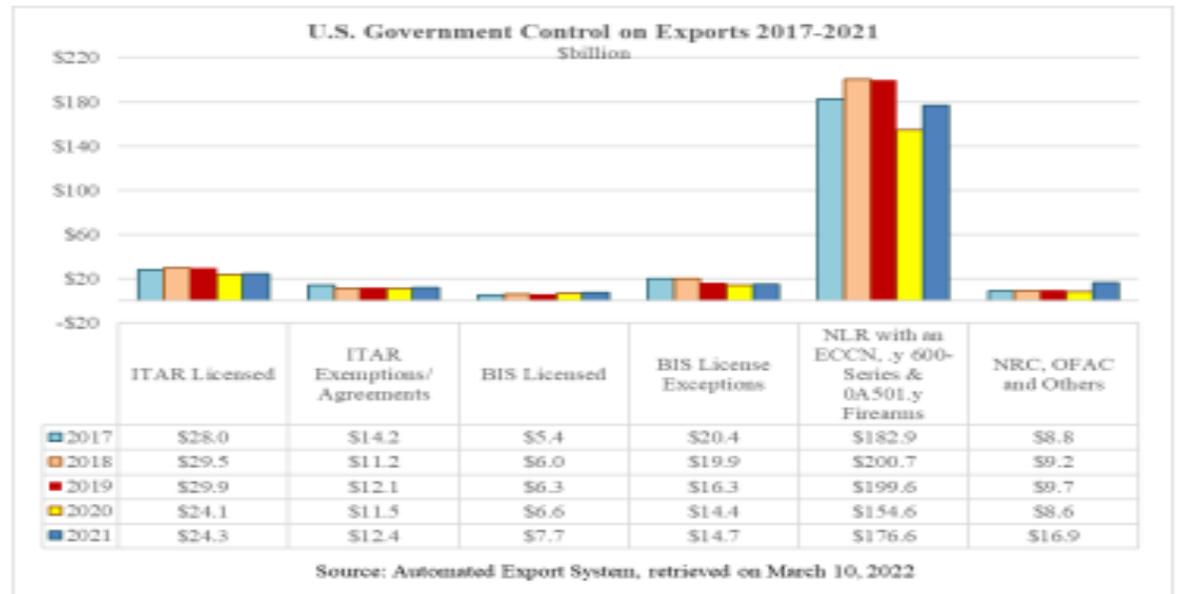
- \$7.7 billion was licensed by BIS, an increase of 17.6%, \$1.2 billion more compared to 2020.
- \$24.3 billion was licensed under ITAR, an increase of 0.8%, \$196.5 million more; and
- \$16.9 billion was licensed by NRC, OFAC and other government agencies, an increase of 97.3% , \$8.3 billion more.

In 2021, \$27.1 billion (1.5% of the total exports) was exported under a government license exception/exemption/agreement:

- \$14.7 billion was under BIS license exceptions, an increase of 2.4%, \$342.8 million more compared to 2020; and
- \$12.4 billion was under ITAR license exemption/agreements, an increase of 7.4%, \$851.3 million more.

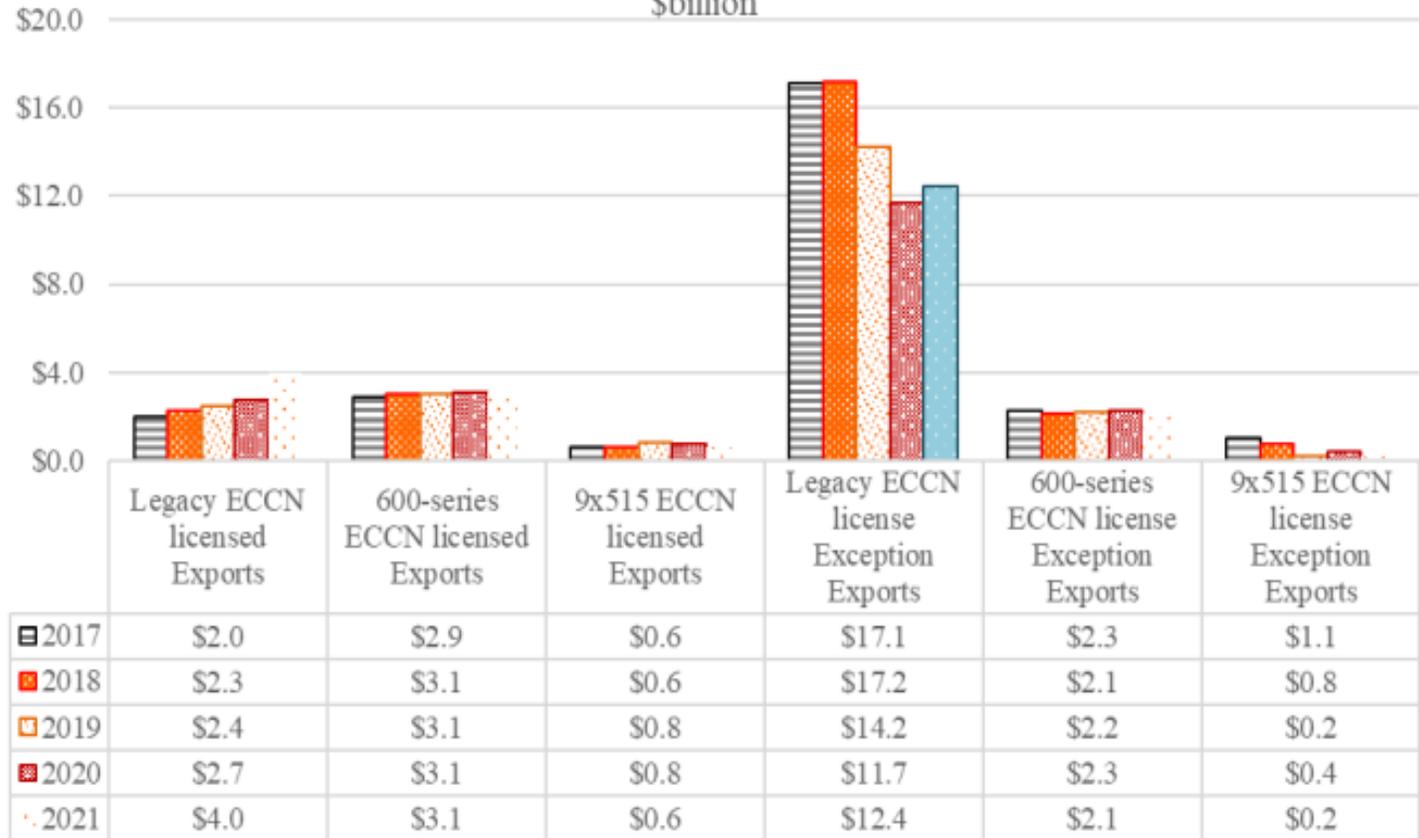
In 2021, \$176.6 billion (10.1% of the total exports) was exported under No License Required (NLR):

- \$176.2 billion was under NLR with an ECCN reported (not including EAR99), an increase of 14.2%, \$22.0 billion more compared to 2020; and
- \$287.7 million was under NLR for 600-Series .y subparagraph items, an increase of 2.6%, \$7.3 million more.
- \$21.4 million was exported under NLR for 0A501 .y subparagraph firearms items, an increase of 112.1%, \$11.3 million more.





U.S. Exports subject to BIS License Requirement  
\$billion



Source: Automated Export System, February 25, 2022

# Bureau of Industry and Security and State



Office of Technology Evaluation

## U.S. Exports to the World subject to U.S. Government Export Control

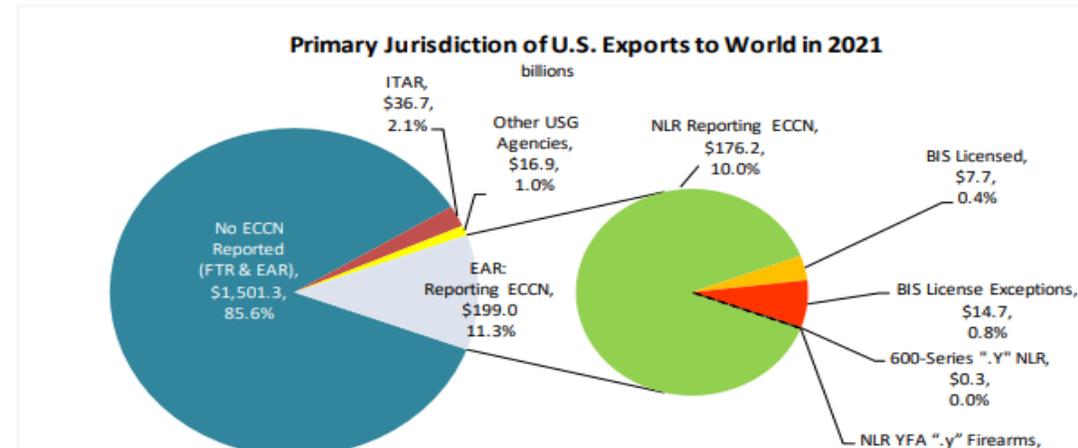
2021

In 2021, of \$1.8 trillion in U.S. exports to the World:

- \$22.4 billion (1.3% of the total exports) were subject to a BIS license requirement:
  - 0.4% was exported under a BIS license.
  - 0.8% was exported under a BIS license exception.
- \$176.2 billion (10.1%) were exported under No License Required (NLR) with an ECCN reported and NLR for 600-series .y subparagraph items as well as NLR for 0A501 .y subparagraph firearms items.
  - 10.0% was exported under NLR with an ECCN reported.
  - 0.02% was exported under NLR for 600-series .y subparagraph items; and
  - 0.001% was exported under NLR for 0A501.y subparagraph firearms items.

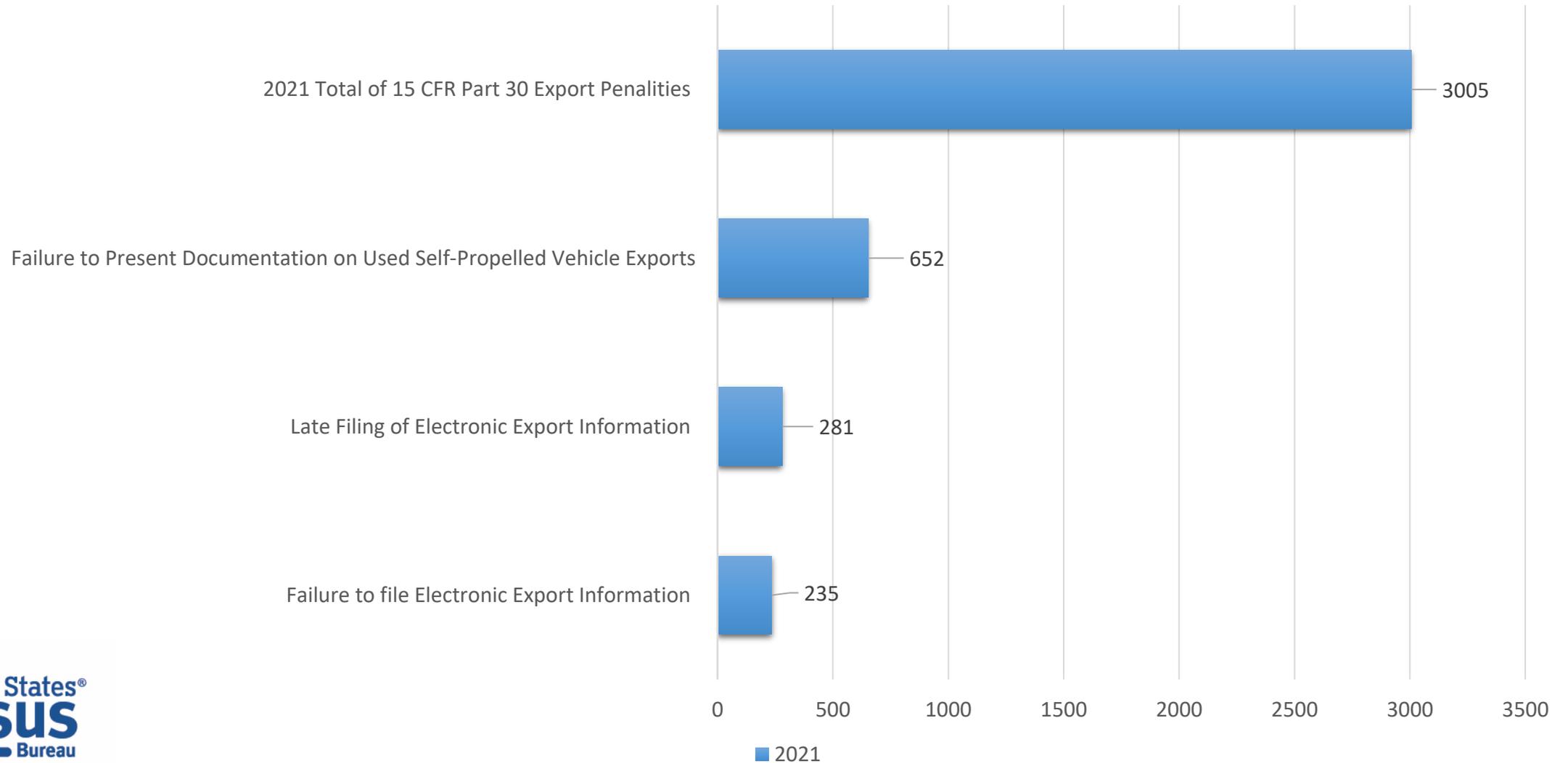
		World		
		2019	2020	2021
	Department of State	\$42,059.0	\$35,672.9	\$36,720.7
	Other USG Agencies	\$9,717.2	\$8,566.0	\$16,899.0
	Department of Commerce	\$1,591,044.2	\$1,380,696.0	\$1,700,321.7
	BIS Licensed	\$6,261.9	\$6,573.3	\$7,732.3
	BIS License Exceptions	\$16,299.6	\$14,359.3	\$14,702.1
	NLR reporting an ECCN	\$199,237.1	\$154,271.3	\$176,246.9
	NLR not reporting an ECCN	\$1,368,925.9	\$1,205,202.5	\$1,501,332.3
	NLR 600-Series ".y" subparagraph	\$319.7	\$279.4	\$286.7
	NLR YFA ".y" subparagraph Firearms	\$0.0	\$10.1	\$21.4

Values in Millions of U.S. Dollars. Source: Automated Export System February 15, 2022



# US Customs and Border Protection Penalties

## CBP Penalties Issued (2021)





# Trade Community Statistical and Compliance Reports

# Automated Commercial Environment (ACE) Export Reports

## Standard Reports:

- AES-201 Filer Transactions Report
  - These are reports requested by the filer and show all export transactions where the filers' company is listed as the filing party.
- AES-202 USPPI Transactions Report
  - These are reports requested by the USPPI and show all export transactions filed on behalf of the USPPI.
- AES-203 USPPI Agent Filed Routed Transactions Report
  - These reports show all routed transactions filed on behalf of the USPPI.

## Advantages

- **FREE!** with no limitation to access
- Data for current year & past 5 years
- On demand reports & customizable scheduled reports

# Overview of ACE USPPI Export Reports

ITN	Country of Ultimate Destination Code	Shipment Reference Number	Shipment Status	
Filing Option Type	EEI Filing Date	Export Date	USPPI ID Number	USPPI Contact Name
USPPI Company Name	Filer Name	Ultimate Consignee Company Name		
Ultimate Consignee Type Code	Forwarding Agent Company Name	Conveyance Name		
Port of Export Code	HTS/Schedule B Number	HTS/Schedule B Description	Quantity 1	
Unit of Measure Code (Quantity 1)	Unit of Measure Code (Quantity 2)	Quantity 2		
Export License Number	License Value	Commodity Line Value	Commodity Line Number	

## Data Elements for AES-201 & AES-202 Reports

# Gaining Access to ACE Export Reports

## Who can access ACE Export Reports?

- Authorized Agents
- USPPIs

## Census vets the Company

- Request Employer Identification Number (EIN) Reports Authorization through ACE.
- Certificate of Authority (COA) – [exportreports@census.gov](mailto:exportreports@census.gov)
- Additional Verification

**If you require assistance or have any questions, please contact:**

**Data User and Trade Outreach Branch**

**1-800-549-0595, Option 5**

# International Trade Call Center (800-549-0595)



## Automated Export System

Option 1

[emd.askaes@census.gov](mailto:emd.askaes@census.gov)

## Classification Assistance

Option 2

[eid.scheduleb@census.gov](mailto:eid.scheduleb@census.gov)



## Trade Regulations Branch

Option 3

[emd.askregs@census.gov](mailto:emd.askregs@census.gov)

## Data Dissemination

Option 4

[eid.international.trade.data@census.gov](mailto:eid.international.trade.data@census.gov)

## Outreach

Option 5

[emd.outreach@census.gov](mailto:emd.outreach@census.gov)



# Questions?